# From Active and Passive Management – What Do We Learn (about institutional trading activity) ?

Dare, W. 1, Darolles S. 2, Lambert M. 1, Monarcha G. 3

<sup>1</sup> HEC Liège
 <sup>2</sup> Université Paris-Dauphine
 <sup>3</sup> Orion Financial Partners

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- Research related to stock market efficiency and anomalies
- Three possible explanations in the literature
  - 1) statistical bias
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Cochrane (1999) discusses investor reactions

(Case 2) -> no trading and persistence

(Case 3) -> trading and opportunities vanish

- Role of institutional investors ?
  - 1) Holding data (Lewellen, 2011): Institutional **as a whole** do not act as arbitrageurs
  - 2) Flow data (Akbas et al., 2015): Mutual Fund (MF) flows exacerbate anomaly mispricing, where Hedge Fund (HF) flows attenuate mispricing
  - 3) Trading data (Calluzo et al., 2019): Increase in anomaly-based trading when information is available through academic publication effective role of institutional investors in the arbitrage process and in improving market efficiency

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Identification strategy: **Journal publication as a shock** that increases knowledge of anomalies (McLean and Pontiff, 2016)

Question: Do we observe a rise in anomaly-based trading that contributes to an attenuation of anomalies profits?

- Principal limitations of this approach
  - 1) Conflicting findings in the literature on whether practitioners learn from academic research (Richardson et al., 2010)
  - 2) Access to the technology/accounting data necessary to implement the anomaly trading (Calluzo et al., 2019)
  - 3) Proxy for institutional investor trading activity through SEC Form 13F (quarterly report, \$100 in AUM, long equity holdings)
  - 4) Exogeneity of the shock used in the identification scheme Could academic publication be a consequence of the decay in anomaly returns?

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    - To solve these 3 issues, we use an alternative identification scheme based on a different shock: the availability of an anomaly-based trading strategy as an index promoted by banks (Jorion, 2021)

- Alternative Risk Premia products are initially designed to provide low-cost exposures to long-short Risk Premia embedded in HF returns
- Some of these products are proposed to investors in the form of bank-provided Total Return Swap (TRS)
- This market has expanded rapidly (Jorion, 2021)

	Equities	Rates	Credit	Currencies	Commodities	Multiasset	Tota
Notional amount invest	ed (\$ billions)						
Banks	\$131	\$40	\$6	\$17	\$88	\$78	\$360
Asset managers	\$181	\$43	\$20	\$5	\$9	\$86	\$344
HFR bank indexes							
Number of products	591	97	42	82	249	64	1,125

Notes: The top rows show the market size estimated by Albourne (2020) as of December 2019. The market is split between bank products and asset managers. The bottom row reports the number of bank products in each asset class index, as reported by Hedge Fund Research in 2018. In comparison, LuxHedge reported that the alternative UCITS market has approximately 1,400 funds with a total of \$430 billion in assets under management.

- Bank ARP products are strategies in which both the trading algorithm and the execution are outsourced to the bank
  - The trading strategy must be precisely defined in a "rule book"
  - 2) Valuation is carried out using closing prices and applying fixed prespecified transaction costs
  - Such a process leads to time series of daily TRS prices used for entering and exiting the product daily

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#### **Slide 7:** Principal limitations of the approach

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- BRP data on several strategies are manually collected (9 banks)
  - 1) We observe for each product the index inception date / different from the history (backtest) start date
  - 2) For a given strategy, we count each month the number of products available on the market and defined an **average index inception** for the strategy
  - 3) When a strategy is available as an index, we expect to measure a **significant decreased** of its explanatory power of actively managed returns

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New identification strategy: **Index inception as a shock** that increases availability of anomalies

# **Research Questions**

**QUESTION 1:** Can we infer from Bank Risk Premia (BRP) products (passive management) any insights about the strategies implemented by Hedge Funds (active management)?

Do we observe a decrease in anomaly-based trading when the strategy is available through an index?

**QUESTION 2:** Do we observe some differences between in the strategies implemented by sophisticated (Hedge Funds) and less sophisticated (Mutual Funds) institutional investors?

#### On the passive side

- Daily returns of 221 ARP products provided by 9 banks classified in 7 strategies
- For each product, backtest and live daily returns are available
- Backtest data are only used from January 2010
- The empirical study ends in May 2017

Live date	distri	bution	of t	he cons	stituent	ARP	s.
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Style	Min	Q1	Median	Mean	Q3	Max	N/A's	ARP Count
Low Risk	2013-03-01	2014-03-04	2015-10-16	2015-05-27	2016-01-14	2017-08-01	2	20
Momemtum	2005-04-01	2014-06-24	2015-06-11	2014-07-14	2015-12-10	2017-11-24	2	29
Quality	2013-03-01	2015-01-20	2015-10-16	2015-07-26	2015-12-25	2017-08-01	1	16
Value	2007-03-01	2014-07-20	2015-09-13	2014-11-21	2016-06-27	2017-11-24	2	34
Short Volatility	2007-06-01	2014-06-20	2015-07-23	2015-06-28	2016-09-19	2018-02-19	1	102
Mean Reversion	2011-01-05	2013-07-18	2015-01-19	2014-11-05	2016-10-03	2019-10-13	0	15
Trend	2009-05-01	2009-11-02	2014-03-27	2012-12-07	2015-03-31	2016-01-13	0	5

#### On the active side (set 1)

- Monthly returns of Hedge Funds reporting to the HFR database
- Focus on the Equity Hedge strategy (and sub strategies : Fundamental Value, Fundamental Growth, Equity Market Neutral)

SUB_STRATEGY	Fund Count
Fundamental Value	3179
Fundamental Growth	2198
Equity Market Neutral	1213
Quantitative Directional	585
Multi-Strategy	560
Sector - Energy/Basic Materials	343
Sector - Technology	299
Sector - Healthcare	251
Short Bias	86

### On the active side (set 2)

- Monthly returns of Mutual Fund reporting to the Morningstar database
- 7700 mutual funds
- Focus on the Equity strategy (and sub strategies: Growth, Value)

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$$Return_{i,t} = \alpha_0 Premium Live_t + \beta_1 Premium_t + \beta_2 Premium Live_t * Premium_t + \beta_3 Market_t + \epsilon_{i,t}$$
(1)

where  $Return_{i,t}$  is the exchange-rate adjusted performance for fund i in month t,  $Premium\_Live_t$  is a dummy variable that is 1 if t is later than the live (inception) date of Premium, and  $Market_t$  is the return on the CRSP value-weighted US equity market index.

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- Where are investment ideas coming from? Active management?

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 $\beta_1$  coefficient in the regression

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 Are they still played by active managers when passive products are launched?

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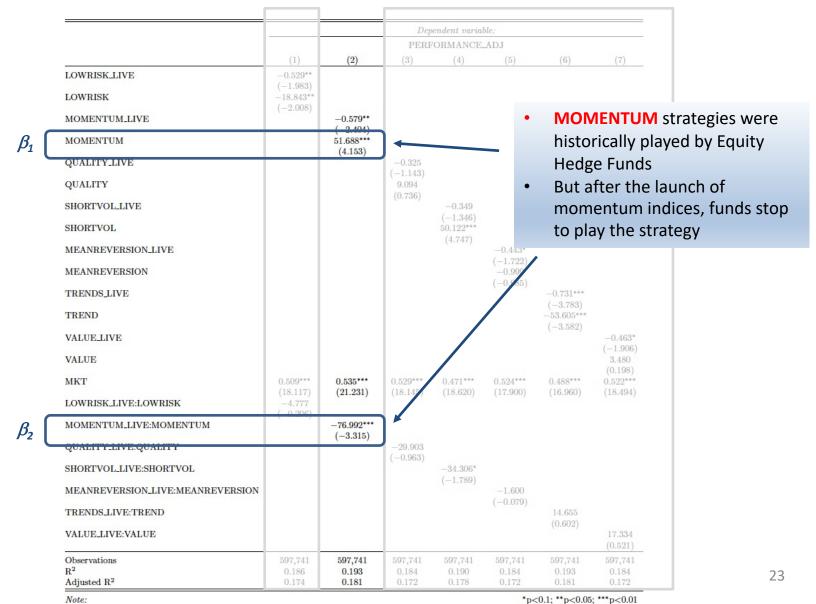
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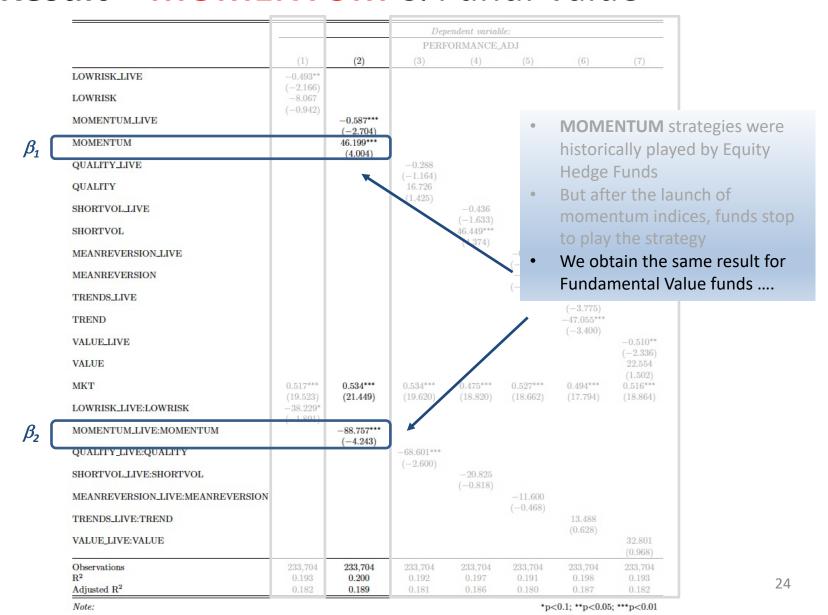
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β<sub>2</sub> coefficient in the regression

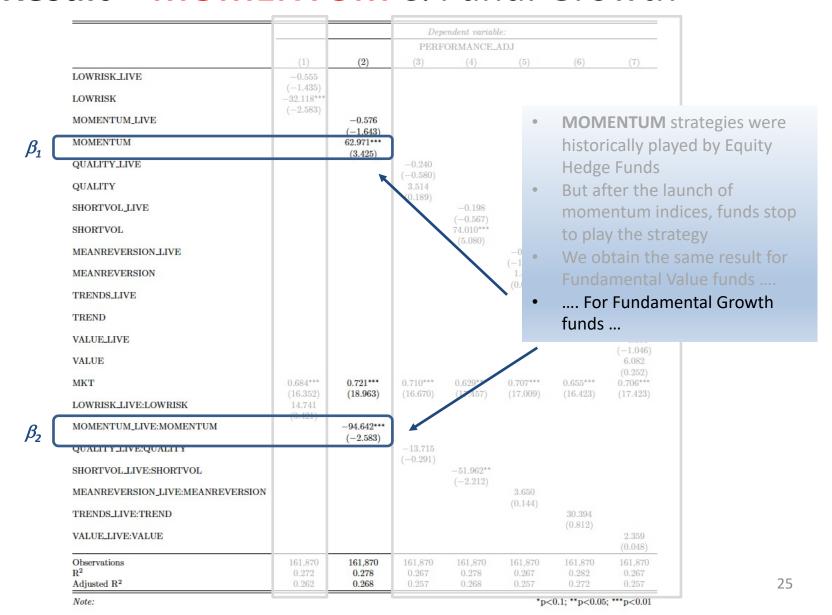
# 1<sup>st</sup> Result – MOMENTUM & Equity Hedge



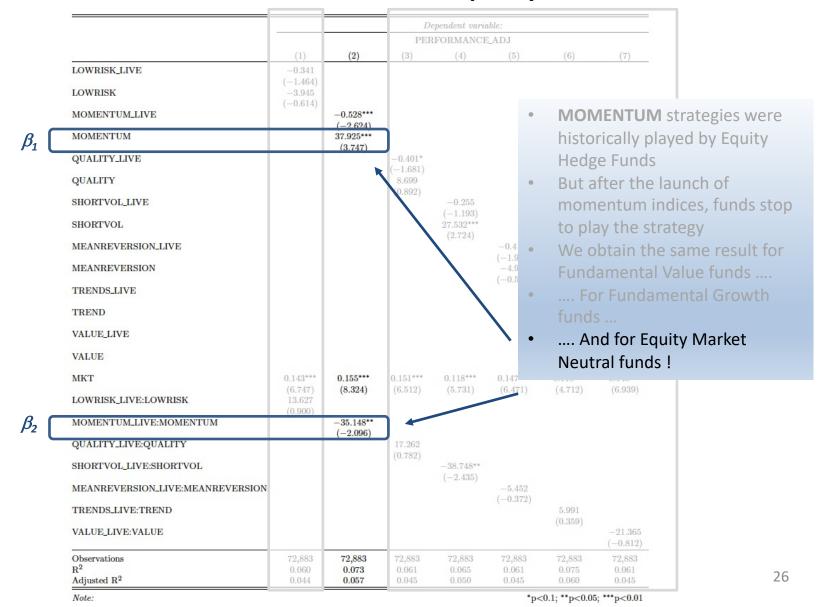
## 1<sup>st</sup> Result – MOMENTUM & Fund. Value



## 1st Result - MOMENTUM & Fund. Growth



# 1<sup>st</sup> Result – MOMENTUM & Equity MN



## 1<sup>st</sup> Result

- (The launch of) MOMENTUM indices has a significant effect on all Equity strategies
- (....) SHORTVOL indices impact Fundamental Growth and Market Neutral strategies
- (....) QUALITY indices impact Fundamental Value but not Fundamental Growth strategies
- (....) LOWRISK, MEAN REVERSION and TREND has no impact on the Equity fund performance

**QUESTION 1:** Can we infer from Bank Risk Premia (BRP) products (passive management) any insights about the strategies implemented by Hedge Funds (active management)?

The answer is **YES** 

Do we observe a decrease in anomaly-based trading when the strategy is available through an index?

The answer is **YES** 

# II. Regression model with Mutual Funds

$$Return_{i,t} = \alpha_0 Premium\_Live_t + \beta_1 Premium_t + \beta_2 Premium\_Live_t * Premium_t + \beta_3 Market_t + \epsilon_{i,t}$$
(1)

where  $Return_{i,t}$  is the exchange-rate adjusted performance for fund i in month t,  $Premium\_Live_t$  is a dummy variable that is 1 if t is later than the live (inception) date of Premium, and  $Market_t$  is the return on the CRSP value-weighted US equity market index.

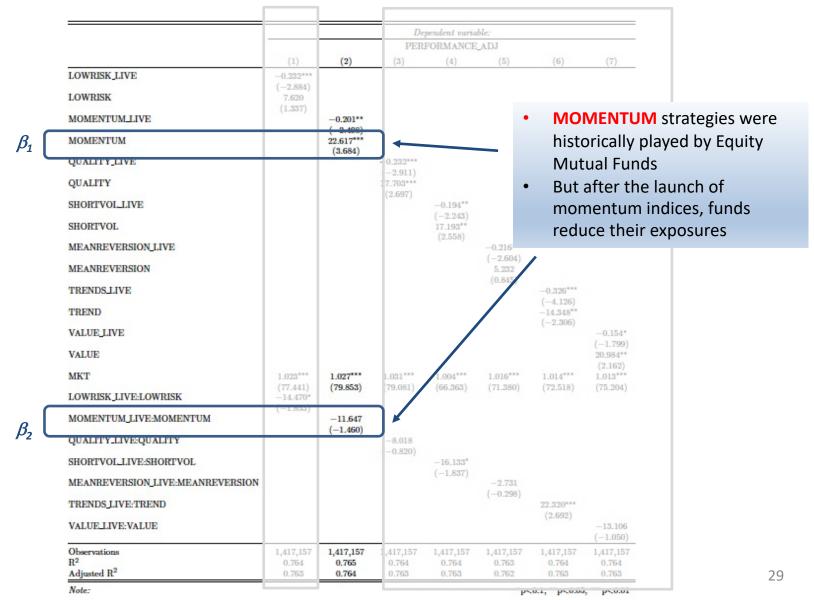
**Hypothesis H1:** MF managers continue or even increase ( $\beta_2$  is positive or null) their exposures to the strategy after the index inception date because they are cheap and still competitive compared to indices.

MF offer to investors the liquidity that is difficult to find with indices.

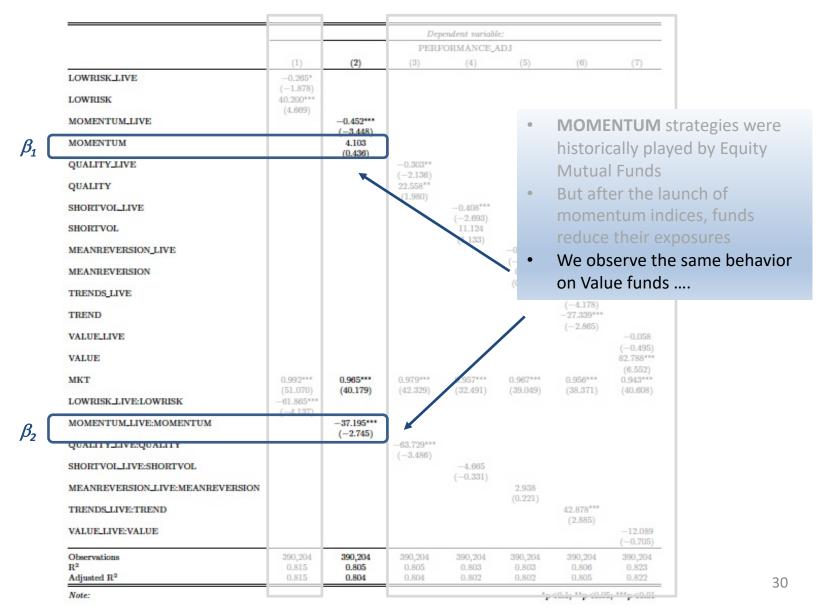
**Hypothesis H2:** MF managers do not see the opportunity to implement these strategies in their funds after the index inception date ( $\beta_2$  is negative) because they cannot compete against indices.

Investors do not want to pay MF for something available at a lower price with indices.

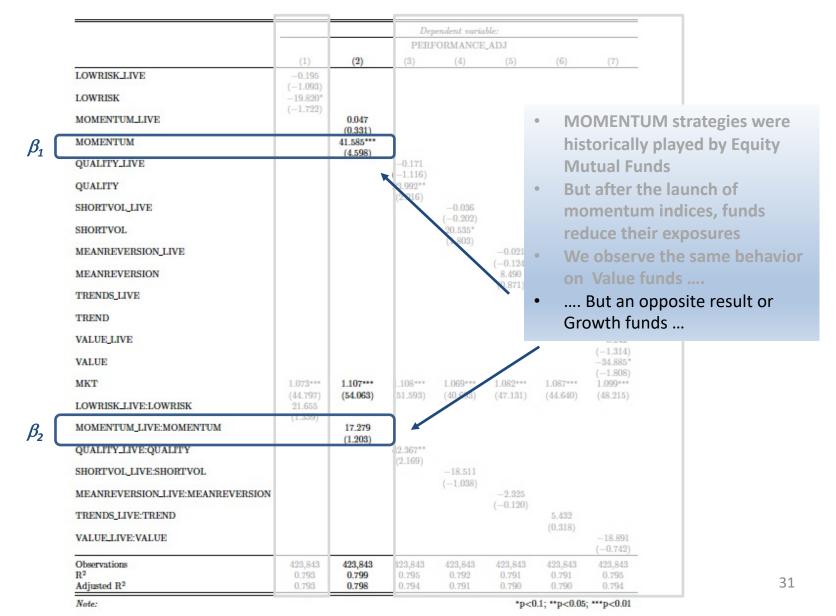
# 2<sup>nd</sup> Result – **MOMENTUM** & Equity



## 2<sup>nd</sup> Result – MOMENTUM & Value



## 2<sup>nd</sup> Result – MOMENTUM & Growth



## 2st Result

- (The launch of) MOMENTUM indices has a different effect on Equity strategies
- (....) **SHORTVOL** and **LOWRISK** indices impact negatively Equity strategies
- (....) TREND indices impact positively Equity strategies
- (....) QUALITY, MEAN REVERSION and VALUE has no impact on the Equity fund performance

**QUESTION 2:** Do we observe some differences between in the strategies implemented by sophisticated (Hedge Funds) and less sophisticated (Mutual Funds) institutional investors?

The answer is NO

# **Next developments**

- 1) Exogeneity of the shock used in the identification scheme Could academic publication the launch of indices be a consequence of the decay in anomaly returns?
- 2) Robustness checks to be made on a particular subset of the MF database for example in separating cheap and expensive MF. Expensive MF may stop implementing the strategy and cheap MF may continue
- 3) We can also compare quasi-index and actively managed MF, with interesting conclusions to draw depending on the result we obtain:
  - If quasi-index funds do not adopt new strategies but actively managed MF do, the liquidity explanation will be confirmed
  - If both categories do not adopt new strategies, the cost explanation will be confirmed